Shashwat Jain

Founder's Office · Operations · Sales · Builds with AI

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Summary

At 18 I went to Nigeria and within about a year was running a pharma factory's logistics. I was the top cold caller on a real estate sales team, quit my job to launch my own clothing brand, and taught myself to build apps and AI tools with Claude Code. I see what a business needs and ship it fast. I want a founder who hands me a new problem every week.

Experience

Founder, Solids For You (essentials clothing brand), Gurugram Aug 2026 – present

- Quit my job to build the brand; company registered Sept 2026. Now live on Amazon India; first order in.
- Ran my own pre-launch Meta ad tests: 282 website visits; cut cost per visit from ₹3.50 to ₹2.36 on the second test.
- Sold the first ₹10,833 of stock by hand to test the product before launch.

Senior Customer Service Representative, StarZen (Quantstar Services LLP), Gurugram May 2026 – Aug 2026

- Inbound support for a telecom client. Left to build my own brand.

Sales Manager, Spacer Realty, Gurugram Sep 2025 – Feb 2026

- Sole salesperson at a small brokerage: prospecting, site visits and client follow-up on my own.

Portfolio Manager, Square Yards, Gurugram May 2025 – Sep 2025

- Top cold caller on the team: about 300 dials a day, about 150 connects and about 10 new prospects a day.

Senior Customer Support Representative, Teleperformance (TP), Gurugram Nov 2024 – May 2025

Supervisor, Krishat Pharma Industries, Lagos, Nigeria May 2023 – Jul 2024

- Joined as a stock boy; within about a year ran the factory's logistics.
- About 2 trailers and 5–6 smaller deliveries a week, roughly ₹3 lakh a week in logistics cost. Warehouse, audits and vendors.

Content Writing Intern, TBO.com, Gurugram Nov 2022 – Mar 2023

- SEO content.

Built on my own

Open Source Everything, 5 free apps 2026

- Arena (NCERT and CAT practice as a game), Tomorrow, GoodHabit, OpenPrep and How to use AI. Built solo with Claude Code; idea to live in days.

shash.builds 2026 – present

- 22 open-source Claude Code skills, including a 4-agent research crew where every fact is sourced.

Family Amazon toy business 2020

- Ran it with my mother: about ₹50,000 profit in four months.

Skills

Business: operations and logistics, cold calling and sales, vendor management, Meta ads, Amazon selling, Advanced Excel, Tally ERP 9.
AI & tools: Claude and Claude Code (agents, skills, automations), ChatGPT, Python, Node.js, HTML/CSS, Google Apps Script, Canva.
Languages: English, Hindi.

Education

BBA, Swami Vivekanand Subharti University (distance), 2023 – 2026, First Division · Class XII CBSE, Bal Bharati Public School, New Delhi, 2022